## 2.17.19 Minutes

I. Call To Order at 8:06 p.m. in attendance is Galvin Swift, Becky Brown, Barbara Lewis, Jennifer Stephens, Alecia Daniels, Silvia Stoumbaugh, Caitlin Demura, and Julia Handt.

II. Motion to approve minutes from 1/13/19 with one correction by Galvin Swift seconded by Silvia all in favor and none opposed.

- III. Membership Report (Galvin)
  - Schooling shows have been a great source of membership.
  - Rocking M has a clinic next weekend and Galvin will talk to the students there about membership.
- IV. Treasurer Report (Silvia)
  - Wild Apricot payment system and they take 2.9% plus \$.30 for each transaction and all payments are automatically transferred into bank account within 48 hours. Wild Apricot will start charging if you use a different payment service (\$18 extra dollars a month).
  - Paypal also charges fees. 2.7% if you use a swiper, PayPal site is 2.9% (so same rate as Wild Apricot). PayPal is also a more established website that people feel comfortable with.
  - Right now it may be best to use PayPal when we need a swiper and use Wild Apricot for online transactions through the website.
  - Go ahead and turn on Wild Apricot's system so we save the \$18 and let people know that they can pay through the system or we can invoice them through PayPal, etc.
  - We should be getting a grant for \$600 for the Joan Darnell clinic.
  - Banquet: 75% of the prizes used for the banquet were allocated to the banquet and we almost broke even.
  - Calendar advertisement money: Barbara still needs to collect money from some people. We did not sell January's month. Cost of calendar \$880 was the cost of the calendars. Some people also paid online for calendars.
  - \$270 from the tack sale in profits. Some people bought calendars at the schooling shows.
  - \$750 for concessions fee. Competitors only bought about \$119 a day for concessions. We can find a sponsor to cover the cost or we can make sure to let the competitors know that we will not open the concessions stands (schooling shows).
    - o Can we run our own concessions to sell?
- V. Show Committee report Barbara

- Judges are hired for the whole year
- Facilities are booked for the year.
- Just a matter of ads and promotions to get sponsors and to find volunteers.
- Jennifer looked at show facilities:
  - Waco Extraco center
    - Coliseum: could we fit two dressage arenas in there?
    - Their entire year for next year is still open
    - \$5,500 for Saturday and Sunday- people could come Friday and Monday and it would not be extra cost. It rents the entire facility including the show office room, etc. Stalls are 10x10 and open for 10x20. Air Conditioning is \$750 max per day cost for the coliseum and about \$500 per day max for the other arena.
- VI. Webmaster report (Jennifer)
  - Jennifer is constantly updating the website.
  - Added a link to order photos from the schooling shows.
  - Created an event for Rocking M's clinic.
  - Jennifer had some invoices for newsletter advertising.
- VII. Publications report (Caitlin)
- VIII. Ads/Promotions report (Caitlin)
  - How can we get some sponsorship for Athens concessions?
    - Caitlin will look at information that Becky sent her for some ideas.
- X. Old Business
- XI. New Business
  - Insurance: Quote has been sent to Becky and will be sent to everybody. Becky will send it to Jennifer to look at for some explanations.
  - Jennifer mentioned making a motion to approve some scholarships.
    Becky will forward the proposal to everyone.
  - Region 9 NAYC team is holding an online auction and maybe we could help out the team overall or we can help out some DDC members who are trying for NAYC.
    - We can put in our newsletter when the auction starts.
  - AA volunteer clinic is on March 24 at Whispering Farms for no charge. Same weekend as Cowtown show. First come first serve. 10 spots.
  - Charlotte Bredahl says she also may have some dates available for clinics.
  - Next conference call: March 31 8pm

XII. Motion to adjourn at 9:27pm by Alecia Daniels and seconded by Silvia Stoumbaugh